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Message Text

UNCLASSIFIED

PAGE 01 BONN 13843 282228Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
----------006128 291641Z /42
R 281630Z JUL 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 0679
AMCONSUL FRANKFURT
AMCONSUL MUNICH

UNCLAS BONN 13843

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - CAL-AMER INDUSTRIES LTD.,
SAN DIEGO, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

HORST KAPPLER
-NEUHEITEN U. HAUSHALTSWAREN-
BUERKLEINSTRASSE 18
D-8000 MUENCHEN 22
CONTACT: HERR KAPPLER, MANAGER
PHONE: 089/223802
COMMENT: GERMAN FIRM IS A DISTRIBUTOR OF SURVIVAL PRODUCTS. EXPRESSED ENTHUSIASIC INTEREST. IT WAS ESTABLISHED IN 1956 EMPLOYS 5 PERSONS PLUS SEVERAL COMMISSION AGENTS. REPORTEDLY MAKES GOOD PROFITS. MR. KAPPLER WANTS A SAMPLE OF "CAL-AMER INDUSTRIES" PRODUCTS.

BERNHARD M. FILIUS
WERBEMITTEL-VERTRETUNGEN-VERSAND-
ST. BONIFATIUS-STRASSE 18
D-8000 MUENCHEN 90
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CONTACT: HERR FILIUS, MANAGER
COMMENT: BERNHARD M. FILIUS HAS BEEN ACTING AS SALES AGENT AND IMPORTER SINCE 1975. HE IS SAID TO MAKE SATISFACTORY PROFITS. WOULD WELCOME DIRECT CONTACTS WITH U.S. FIRM.

AMCONSUL FRANKFURT COMMENT:

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FRANKFURT POST HAS NOT BEEN ABLE TO SOLICIT INTEREST IN SUBJECT PROPOSAL. THE MAJOR DISTRIBUTOR OF COSMETICS IN OUR AREA REPORTS THAT COMPARABLE PRODUCTS ARE ON THE MARKET AT LOWER PRICES AND THAT THE VOLUME OF BUSINESS IS NEGLIGIBLE.
POST HAS ALSO APPROACHED A MAJOR DISTRIBUTOR OF GAGS AND NOVELTIES WHO REQUIRES MORE TIME TO EVALUATE PROPOSAL AND WILL CONTACT US AGAIN. WE SHALL ADVISE AMEMBASSY BONN IMMEDIATELY SHOULD THE COMPANY EXPRESS AN INTEREST.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR MEEHAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 28 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN13843
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780312-0127
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978076/aaaaaeyl.tel
Line Count: 75
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Litigation History:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2006927
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - CAL-AMER INDUSTRIES LTD., SAN DIEGO, CA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/ce069e73-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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